

**Quarterly Enrollment Report**  
**New York State Office of Managed Care**  
**June, 1998**

Thursday, February 11, 1999

Quarter 2, 1998	Location	Group	POS	Indiv	Conver	Mcaid	Mcare	Other	Quarter Total	+/- from Prior Total	MCaid	MCare
<b>Health Maintenance Organizations</b>												
Aetna Health Plans of New York, Inc.	Purchase	0	0	0	0	0	0	0	0	N/A**	N/A*	N/A**
AmeriHealth Health Plan, Inc.	Elmsford	0	0	0	0	0	0	0	0	N/A**	N/A*	N/A**
Capital District Physicians Health Plan	Albany	187,405	677	929	0	14,327	0	0	203,338	0.5%	12.6%	N/A**
Cigna Healthcare of New York, Inc.	New York	1,267	27,702	519	0	0	0	0	29,488	-45.5%	N/A*	N/A**
Community Health Plan	Latham	162,077	5,930	6,081	0	14,815	25,352	0	214,255	2.5%	8.1%	7.7%
Community Health Plan	Poughkeepsie	18,291	221	2,289	737	0	2,546	0	24,084		N/A*	
Elderplan, Inc.	Brooklyn	0	0	0	0	124	4,684	0	4,808	3.1%	15.3%	2.8%
Empire Blue Cross And Blue Shield Healthnet	New York	140,204	61,728	70,160	1,789	6,448	16,123	0	296,452	6.9%	31.0%	26.1%
Empire Health Choice, Inc.	New York	0	0	0	0	0	0	0	0	N/A**	N/A*	N/A**
Finger Lakes Health Insurance Co., Inc.	Rochester	502,531	5,753	9,070	0	21,785	32,519	10,741	582,399	0.3%	5.8%	3.0%
Health Care Plan	Buffalo	121,760	14,943	479	0	0	16,378	0	153,560	-0.6%	N/A*	2.0%
Health Insurance Plan of Greater New York, Inc.	New York	572,338	20,557	13,474	3,713	57,651	71,558	0	739,291	0.8%	-3.5%	5.0%
Health Services Medical Corporation of CNY, Inc.	Baldwinsville	83,323	10,501	417	377	0	819	0	95,437	9.1%	N/A*	31.0%
HEALTHNOW NEW YORK INC.	Buffalo	172,790	66,056	1,472	0	11,204	9,885	0	261,407	3.0%	7.4%	6.9%
HEALTHNOW NEW YORK INC.	Albany	14,156	33,238	412	0	0	724	0	48,530	7.4%	N/A*	18.4%
HealthSource HMO of NY, Inc.	DeWitt	35,848	0	642	0	0	0	0	36,490	64.7%	N/A*	N/A**
HealthSource NY/NJ	New York	1,267	27,704	519	0	0	0	0	29,490	-11.6%	N/A*	N/A**
HMO-CNY, Inc.	Syracuse	56,140	0	759	0	0	0	0	56,899	8.9%	N/A*	N/A**
HUM HealthCare Systems, Inc.	Glens Falls	18,628	0	256	0	3,064	1,155	0	23,103	11.2%	38.3%	26.2%
Independent Health Association, Inc.	Buffalo	339,363	19,688	2,064	1,060	19,918	24,864	0	406,957	0.1%	0.9%	11.1%
Independent Health Association, Inc.	Tarrytown	13,847	14,037	592	0	0	0	0	28,476	-18.8%	N/A*	N/A**
MagnaHealth	Garden City	0	6,260	86	0	0	0	0	6,346	0.6%	N/A*	N/A**
Managed Health, Inc.	New York City	1,102	0	1,846	0	0	1,028	0	3,976	-7.8%	N/A*	5.3%
Managed Healthcare Systems of New York, Inc.	New York	0	0	2	0	31,150	0	0	31,152	1.8%	1.8%	N/A**
MDNY Healthcare, Inc.	Melville	28,449	11,199	1,187	0	0	2,647	0	43,482	5.0%	N/A*	18.5%
MetroPlus Health Plan	New York	0	0	1,181	0	53,142	0	0	54,323	10.7%	10.8%	N/A**

Quarter 2, 1998	Location	Group	POS	Indiv	Conver	Mcaid	Mcare	Other	Quarter	+/- from Prior		
									Total	Total	MCaid	MCare
MVP Health Plan, Inc.	Schenectady	249,344	0	1,834	0	0	0	0	251,178	-4.6%	N/A*	N/A**
North American HealthCare, Inc.	Amherst	10,617	12,743	273	0	0	0	0	23,633	0.4%	N/A*	N/A**
North Medical Community Health Plan, Inc.	Liverpool	10,754	0	38	0	0	0	0	10,792	1.4%	N/A*	N/A**
NYLCare Health Plans of NY, Inc.	Jackson Heights	38,127	38,013	441	0	2,087	9,928	0	88,596	-0.2%	-1.9%	-2.5%
Oxford Health Plans of New York	New York	110,200	1,029,200	75,100	0	41,101	129,700	0	1,385,301	-2.2%	-0.9%	-1.6%
Physicians Health Services of New York, Inc.	White Plains	37,020	134,746	2,347	0	0	10,278	0	184,391	5.0%	N/A*	11.5%
Prudential Health Care Plan of New York	Suffern	25,347	18,412	4,033	0	0	587	0	48,379	-4.6%	N/A*	64.9%
Rochester Area HMO	Rochester	125,222	791	572	0	9,504	21,301	0	157,390	0.3%	7.1%	2.6%
U.S. HealthCare, Inc.	Uniondale	412,302	240,153	12,506	1,361	421	34,818	0	701,561	-2.0%	-5629.2	6.5%
United Health Care Plan of NY, Inc.	New York	19,419	59,018	1,925	0	1,406	6,163	0	87,931	6.8%	-5.5%	23.8%
United Health Care Plan of Upstate NY, Inc.	East Syracuse	13,173	4,241	359	0	3,489	0	0	21,262	-6.7%	10.3%	N/A**
Utica-Watertown Health Insurance Co., Inc.	Utica	59,713	22,612	12,390	0	0	0	0	94,715	29.0%	N/A*	N/A**
Vytra Health Plans Long Island, Inc.	Melville	82,203	48,484	1,315	0	5,987	16,251	0	154,240	5.6%	13.0%	4.4%
WellCare of New York, Inc.	Kingston	31,163	1,634	3,579	0	20,232	10,238	0	66,846	3.0%	2.0%	1.5%
<b>HMO Quarter 2, 1998 Totals</b>	<b>Penetration Rate: 36.6%</b>	<b>3,695,390</b>	<b>1,936,241</b>	<b>231,148</b>	<b>9,037</b>	<b>317,855</b>	<b>449,546</b>	<b>10,741</b>	<b>6,649,958</b>			

### ***Prepaid Health Services Plans***

Buffalo Community Health, Inc.	Buffalo	0	0	0	0	4,584	0	0	4,584	N/A**	3.4%	N/A**
CarePlus, LLC	New York	0	0	0	0	5,394	0	0	5,394	N/A**	30.1%	N/A**
CenterCare, Inc.	New York	0	0	0	0	18,543	0	0	18,543	N/A**	-8.4%	N/A**
Community Choice Health Plan of Westchester, Inc.	Yonkers	0	0	0	0	5,941	0	0	5,941	N/A**	-4.0%	N/A**
Community Premier Plus, Inc.	New York	0	0	0	0	5,469	0	0	5,469	N/A**	36.8%	N/A**
Compre-Care, Inc.	Glens Falls	0	0	0	0	1,895	0	0	1,895	N/A**	6.5%	N/A**
Genesis Health Plan, Inc.	Yonkers	0	0	0	0	21,124	0	0	21,124	N/A**	4.7%	N/A**
HealthFirst PHSP, Inc.	New York	0	0	0	0	61,370	0	0	61,370	N/A**	8.2%	N/A**
HealthPlus, Inc.	Brooklyn	0	0	0	0	13,460	0	0	13,460	N/A**	0.5%	N/A**
Neighborhood Health Providers, LLC	New York	0	0	0	0	16,163	0	0	16,163	N/A**	9.5%	N/A**
New York State Catholic Health Plan, Inc.	Rego Park	0	0	0	0	57,212	0	0	57,212	N/A**	0.9%	N/A**
SCHC Total Care, Inc.	Syracuse	0	0	0	0	7,884	0	0	7,884	N/A**	-1.8%	N/A**
St. Barnabas Community Health Plan	Bronx	0	0	0	0	8,367	0	0	8,367	N/A**	7.6%	N/A**
Suffolk County Department of Health Services	Hauppauge	0	0	0	0	7,218	0	0	7,218	N/A**	8.0%	N/A**
The Bronx Health Plan	Bronx	0	0	0	0	28,424	0	0	28,424	N/A**	1.6%	N/A**
The Institute for Urban and Family Health, Inc.	New York	0	0	0	0	3,090	0	0	3,090	N/A**	-1.9%	N/A**

Quarter 2, 1998	Location	Group	POS	Indiv	Conver	Mcaid	Mcare	Other	Quarter Total	+/- from Prior		
The New York Hospital Community Health Plan	New York	0	0	0	0	5,514	0	0	5,514	N/A**	18.0%	N/A**
Westchester Prepaid Health Services Plan	Tarrytown	0	0	0	0	13,766	0	0	13,766	N/A**	-2.9%	N/A**
<b>PHSP Quarter 2, 1998 Totals</b>	<b>Penetration Rate: 1.6%</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>285,418</b>	<b>0</b>	<b>0</b>	<b>285,418</b>			

\* indicates either the plan does not serve Medicaid or there was no change in Medicaid enrollment from the previous quarter.

\*\* indicates that the category does not apply to the plan.

### **Managed Care Quarter Summary**

<u>Full Capitation</u>	<u>Group</u>	<u>POS</u>	<u>Indiv</u>	<u>Conver</u>	<u>Mcaid</u>	<u>Mcare</u>	<u>Other</u>	<u>Total Full Capitation</u>
<u>Quarter 2, 1998:</u>	3,695,390	1,936,241	231,148	9,037	603,273	449,546	10,741	6,935,376
<u>Previous</u>	3,663,415	1,911,260	227,208	10,918	601,101	434,291	9,230	6,857,423
<u>Change from Prior</u>	31,975	24,981	3,940	-1,881	2,172	15,255	1,511	77,953
<u>% Change from Prior</u>	0.9%	1.3%	1.7%	-17.2%	0.4%	3.5%	14.1%	1.1%

### **Partial Capitation**

<u>Total Partial Capitation (Medicaid):</u>	18,130
<u>Total OTHER Medicaid:</u>	4,128
<u>TOTAL MEDICAID:</u>	625,531

### **Total Capitation**

<u>All Categories This</u>	6,957,634
<u>Total Capitation Previous Quarter:</u>	6,879,151
<u>Penetration Rate for all Managed</u>	38.3% *
<u>Total % Change from Prior</u>	1.1%

\* 1996 Census (projected) - NYS Department of Economic 18,184,774